



KAMA TATE GREGORY

Tate Consults

www.tateconsults.com

St. Louis, Missouri

Professional Bio

Kama Tate Gregory, President, Tate Consults, has over 27 years in fundraising experience. The majority of which were serving as full time Director of Development and Executive Director of a Pregnancy Medical Clinic in Nashville, TN, where the budget tripled during her tenure. She spent five years as a national consultant for Life Steward Ministries, guiding ministries through events, capital campaigns and Board training. For the last fifteen years she has served as a site consultant for Focus on the Family's Option Ultrasound Program, covering the country, working with passionate leaders who seek to grow and sustain their ministries. As a result of her experience and Tate Consults growing client base, she has had the privilege of working with over five hundred pregnancy centers across the country. Her passion for excellence in fund raising has led to appointments on the Advisory Board of Directors at Maryville University, the Board of Twin Oaks Christian School, and the Board of Five Acres Animal Shelter. Additionally, Tate Consults is an approved vendor for Focus on the Family providing regional training "Best Practices in Donor Development" through which ministries have increased their number of new donors by 35% and their annual revenue by 30%.

Consultation Offerings/Topics

Fundraising Assessments

Training and Coaching in Effective Fundraising Strategies

Consultation and Coaching for Annual Budget Fundraising

Project Specific Fundraising

Capital Campaigns

From Kama:

It has been my privilege to consult with over five hundred centers across the country! My proven and best practice strategies are adaptable to any size budget or staff. I am passionate about the mission of pregnancy centers and ministries and am convinced that a direct result of raising more money effectively is serving and saving more lives.

1 Peter 3:15 "But in your hearts revere Christ as Lord. Always be prepared to give an answer to everyone who asks you to give the reason for the hope that you have. But do this with gentleness and respect."

